

W I L D E  
A N D  
W O O L L A R D

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15 April 2008

Monarch Building Solutions  
PO Box 1379  
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## TO WHOM IT MAY CONCERN

### REFERENCE:

Wilde and Woollard have been fortunate enough to be directly involved with two projects for which Monarch Building Solutions (MBS) have been the Project Managers (PM).

One of the projects was the integrated refurbishment and fitout of 6100m<sup>2</sup> of an existing building, out turn cost of \$10million. The project required considerable flexibility by the PM due to the developer being personally involved with certain trades.

This required the PM to manage trades directly engaged and the developer's trades people. Good communication, programming and management skills ensured the project was delivered on time and under budget.

The second project was a highly technical and sophisticated fitout delivered under a Guaranteed Maximum Price (GMP) contract. The GMP delivery was negotiated against Wilde and Woollard's original Cost Plan (\$0.85m). This contract delivery was selected due to the incredibly tight delivery requirement required by the tenant.

The GMP delivery allowed the PM to be engaged and be involved with the design process to ensure that trades were actively procuring materials as the design was being signed off by the tenant. The Project Manager used his building experience and knowledge to ensure all buildability issues were dealt with at the Final Sketch Plan (FSP) stage of design to ensure a seamless delivery with the base building.

Proprietor:  
Wilde and Woollard Consultants Pty Ltd  
A.B.N. 81 058 229 404

Managing Director: Stephen Sercombe  
Directors: Stuart Fagan Christopher Leach Peter Spaven

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The project was delivered under budget (2.5%) and within a very tight delivery program.

Throughout the delivery of both projects, negotiating of contracts and settlement of variations and contract sums, I have found MBS to be considered, approachable and most professional in their dealings.

I have no reservations in recommending MBS services to future clients.

Yours faithfully,  
**WILDE AND WOOLLARD**

  
Stuart Fagan